

CUSTOMER Fact Sheet

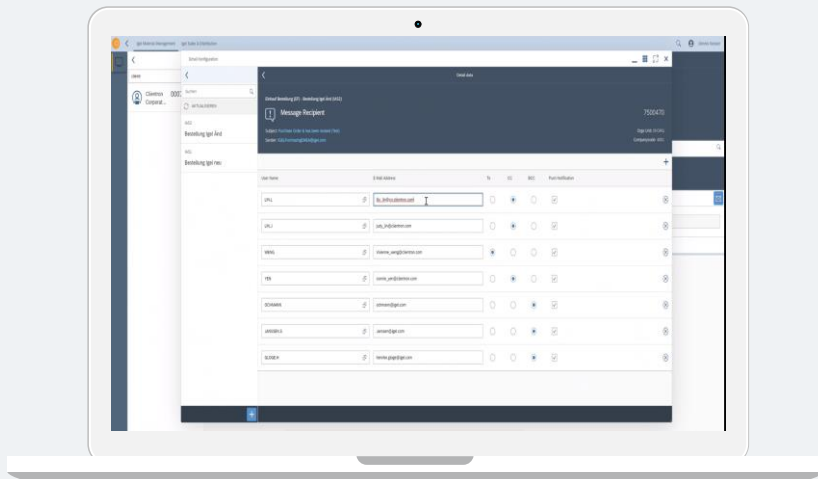
TRADE



Global Trading Company

Melchers is a globally operating company with a broad portfolio of services and trading expertise in a wide range of business areas. Melchers company supports them in opening new markets and has particularly specialized in Asia

Melchers uses Neptune Software to create applications for sales, warehouse staff and buyers that optimize the sales process and enable smooth communication



PROJECT Details

GOALS & CHALLENGES

- Provision of all relevant data from SAP at the "point of sales"
- Optimize the entire sales process
- Simplify communication between suppliers, warehouse staff and sales team
- Execute consignment stores and associated processes
- Find alternatives to the VPN connection to China

RESULTS

- Provision of applications for the sales force (quotations and contact management)
- Deep Integration in SAP SD and MM
- Contact Managements, Product Catalogue, Inventory, Supplier Management
- High-performance connection to the Asian locations

TECHNOLOGY DETAILS

- 300 Neptune Software users
- Currently more than 100 apps live
- Integration to SAP SD & MM + Neptune Software based UI5 Apps
- Browser applications for Laptop, Tablet & Smartphone

EFFORT, DURATION & TIMELINE

- Using Neptune Software for over 3 Years
- Use inhouse ABAP and a consulting team for further development